

NSSL and Telemar Join Forces on Maritime Broadband

London, February – NSSL and Telemar Scandinavia have announced a joint partnership for their Maritime Broadband Services, with NSSL's Cruise IP and Telemar's Seacall services now both using the same high-quality broadband platform. The two companies have also jointly launched a new service at the Nittedal Land Earth Station (LES) in Norway and integrated it into their existing DVBS2 networks, extending coverage for both NSSL and Telemar Maritime and Land Customers. In conjunction with this, NSSL and Telemar have also taken over the existing DVB-RCS customers from Vizada.

By extending the network, NSSL and Telemar now offers one of the world's most extensive KU maritime broadband coverage areas, providing seamless service across the Pacific, Mediterranean, Caribbean, all Europe and the Middle East including the Persian Gulf, and the Red Sea. This means that Cruise IP and Seacall vessels are able to easily move between the ocean regions whilst using the same service levels, pricing and full end-to-end 24/7 guaranteed technical support.

Sally Ray, Sales Director for NSSL commented "This partnership offers tremendous value for NSSL and Telemar customers; it allows both companies to combine our technical expertise. An immediate benefit of this cooperation is NSSL's Cruise IP Tracker which enables NSSL and Telemar to remotely track vessels, while monitoring the broadband system in real time."



Lars Brodje, Managing Director of Telemar Scandinavia said "We are excited to take part in what promises to be a revolution in the commercial maritime industry. The provision of broadband Internet is changing the way vessels operate and their crews communicate. Seamless Broadband coverage of most major shipping routes in the world

is the catalyst for this revolution in the commercial maritime industry and we are thrilled to play a leading role in it.”

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Notes for editors

About NSSL

Established in 1969, NSSL Ltd is an independent service provider for satellite communications solutions. With a wide range of services and extensive experience of systems integration, network management and application development, our focus is on providing communication and IT solutions to the maritime, government, energy, media, finance and corporate sectors. NSSL is based in the UK and has a network of engineers and service agents worldwide to provide in country support to its global customer base.

Most importantly, NSSL prides itself as being at the forefront of technology with service offerings for customers that want to stay ahead of the technology wave. NSSL launched its broadband DVB-RCS2 Land Earth Stations in Florida and California one year ago and has already achieved an installed base of hundreds of customers in both the Maritime and Land markets globally. As a result of owning and managing its own network NSSL has been allowed to further develop its own service offering to its customers.

About Telemar

Telemar is an international Group of companies established in 1947 with offices and workshops in Italy, UK, USA, Sweden, Finland, Russia, China, Hong Kong and the Caribbean. The Group is operating in the field of electronic maritime navigation, communications, IT and maintenance, providing equipment from all major manufacturers complete with installation and support world wide.

Telemar Scandinavia AB in Sweden specializes in complete Satellite Broadband solutions including pre-sale consultancy, project management, airtime, installation and maintenance. Although strongly focused on the Shipping Industry, Telemar Scandinavia serves an array of diverse markets, including land based operations including large corporations, peace keeping forces, humanitarian aid organizations, media etc.



Web sites: www.telemar.se and www.telemargroup.com