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## NEWS ROUND-UP

### NEW DISTRIBUTION

Satellite communications provider NSSL has been appointed the first master distributor of the Thrane & Thrane range of satellite and radio communications equipment. Under this contract NSSL will have special focus on the European market. NSSL will supply the Thrane & Thrane and Sailor branded equipment to registered resellers throughout Europe from its specialist logistics organisation based in the UK. Jens Fabricius, senior vice-president sales and marketing at Thrane & Thrane, said 'Implementing our new distribution strategy includes setting up partnerships with some of the leading distributors in this business.'